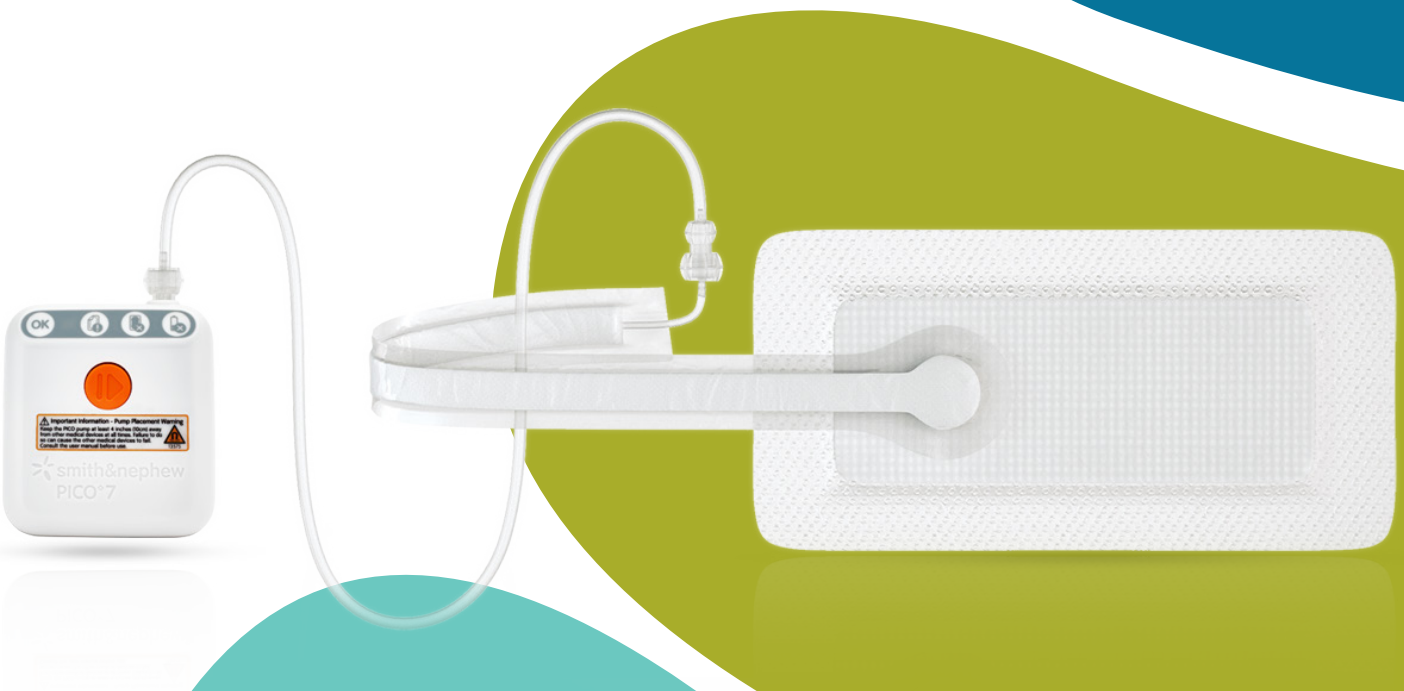
# Is standard care delivering substandard outcomes?

Meet the challenges of both open wound and closed incision care with the power of PICO Single Use Negative Pressure Wound Therapy (sNPWT).

**Smith+Nephew**

PICO◊
Single Use Negative Pressure
Wound Therapy System



# The human and economic burden of wounds

**8+ million**
Medicare recipients with chronic wounds[1]

**$96+ billion**
Annual Medicare expenditures for wound care[1]

## Surgical and diabetic wounds

Surgical and diabetic wound infections were the most prevalent, while surgical wounds and diabetic foot ulcers drove the highest costs[1]

Risk factors increase the odds of surgical site complications (SSCs), wound chronicity, and associated morbidity and mortality.[2-7]

- Obesity
- Smoking
- Immune deficiency
- Diabetes
- Hypertension

**7x** *Obesity raises the risk of surgical site infections (SSIs) by as much as seven times*[3-7]

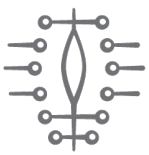
**2.4x** *Patients with diabetic foot ulcers have a 2.4-times increased risk of death*[8]

## Prevent the wound complications you can. Kickstart progression in the ones you can't.

PICO◊ sNPWT is a pioneering negative pressure wound therapy system that raises the level of care:

- Indicated for use on closed surgical incisions and open wounds
- Manages low to moderate levels of exudate[9-11]
- Delivers compression-like therapy to the wound, wound margin and periwound[12]
- Canister-free and portable, which can improve patient mobility[13,14] and increase satisfaction rates[15]
- Provides therapy for up to 7 days with PICO 7/7Y and 14 days with PICO 14
- Waterproof dressing, allowing patients the ability to shower[13]

As compared to standard dressings, PICO has been shown to help:



**Reduce the risk of surgical site infections**[5,6]

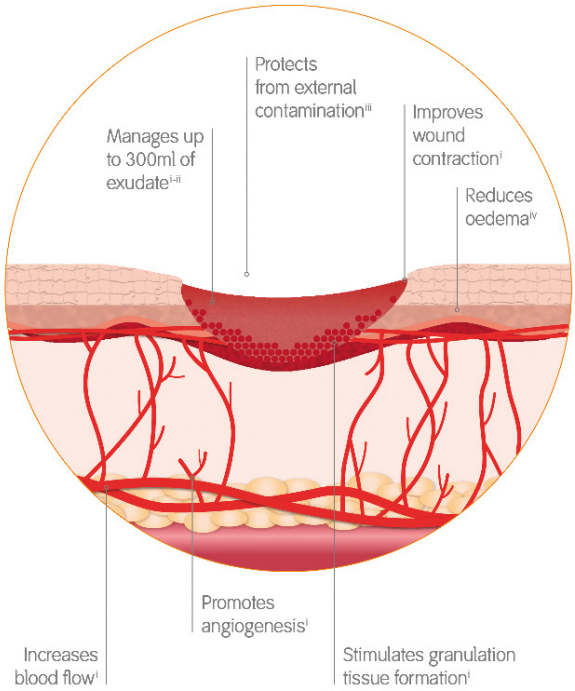
**Reduce hospital readmissions**[7]

**Improve wound closure rates**[8]

**Increase patient satisfaction rates**[8]

# Designed for a higher standard

PICO◊ features an exclusive mode of action that enables delivery of negative pressure wound therapy across the entire dressing to the wound or incision and periwound, while simultaneously removing exudate.[19,20]

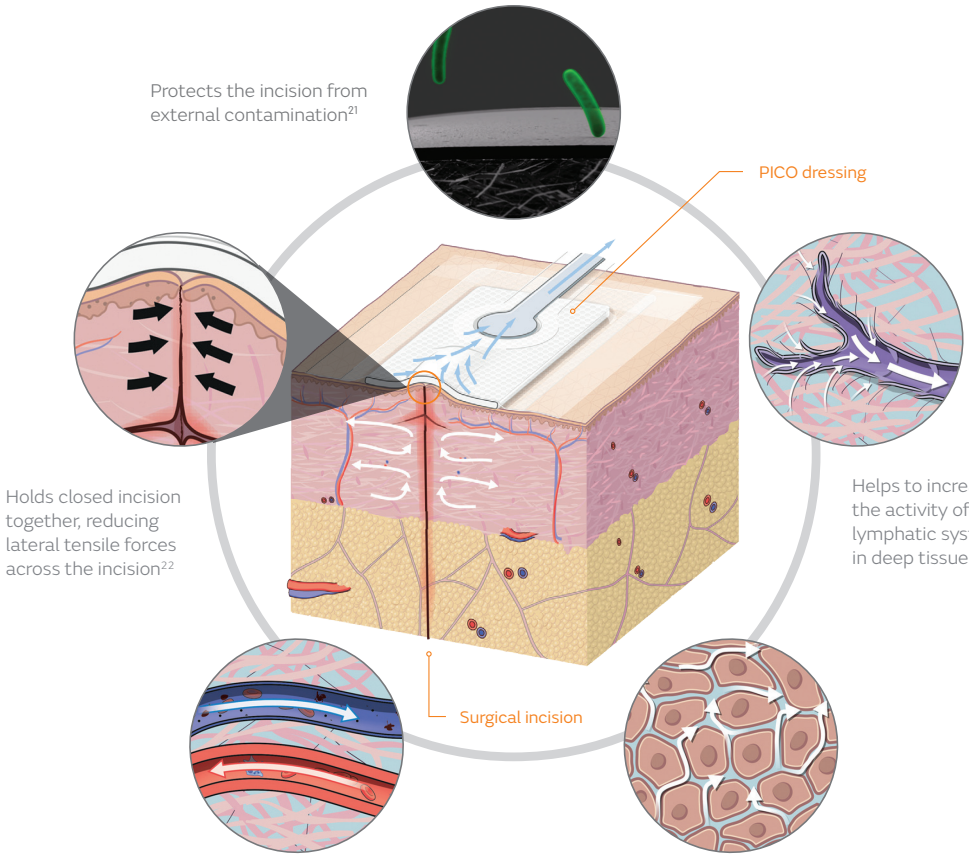



**For high-risk surgical incisions, PICO:**

- Protects the incision from external contamination[21]
- Holds incisions together, reducing lateral tensile forces across the incision[22]
- Helps to increase the activity of the lymphatic system in deep tissue[23]

**For complex open wounds, PICO:**

- Protects the wound form external contamination[21]
- Improves wound contraction[15]
- Stimulates granulation tissue formation[15]




Maintains an efficient blood supply to the wound (perfusion), which helps to support the immune response[25,26]

Has been shown to increase the efficiency of functional lymph vessels, helping to reduce oedema[25,27,28]

# Open wound management powered by PICO◊

PICO sNPWT is a game changer for patients with open wounds of low to moderate exudate levels, especially with early intervention,[29] providing **uninterrupted, canister-free therapy** with or without a filler – for up to 7 days.

PICO has been shown in clinical studies to improve clinical outcomes of hard-to-heal wounds:

- In chronic wounds that responded to PICO sNPWT, wound size was shown to reduce by an average of **21%** per week[30]
- Shown to help heal chronic wounds that responded **six times faster** – reducing healing time by an average of 10 weeks, compared to that predicted with standard care[30]

In the treatment of lower extremity ulcers, a recent study comparing PICO with traditional NPWT demonstrated PICO to result in:

- **73.1% reduction in wound area[15]**
- **48.1% reduction in wound depth[15]**
- **48.6% reduction in wound volume[15]**

In a study evaluating the benefit of early intervention, PICO sNPWT was shown to:

- Improve the healing trajectory of hard-to-heal wounds, when compared with standard care[29]
- Reduce dressing costs by a predicted 11.2% annually[29]
- Save an overall estimated cost of 33% on healed wounds and wounds on a healing trajectory compared with predicted care with standard dressings[29]

**6x** *Faster healing than standard care*

**73.1%** *Wound area reduction*

## Case study: Diabetic foot ulcer

PICO NPWT initiated

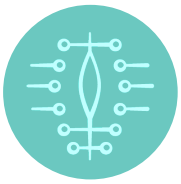
Day 7: 30% reduction in wound volume, reduction in drainage

# Fewer SSCs
# ✚ More TGIFs

Implementing PICO◊ sNPWT as a prophylactic measure for high-risk patients undergoing a range of surgical procedures can help improve outcomes[16] – and give you more peace of mind.

## Orthopedic surgery

In orthopedic procedures such as total joint arthroplasty, PICO has been shown to reduce superficial SSCs by **76%**.[27]



## Cesarean section

Following cesarean section surgery, PICO 7 has been shown to:

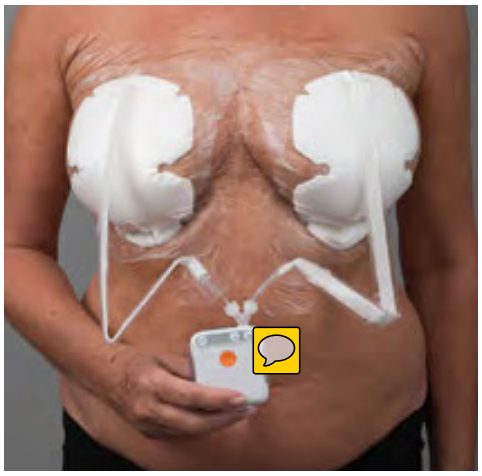
- Reduce relative surgical site infections by **50%**[17]
- Reduce relative exudate (versus standard of care) by 31%[17]

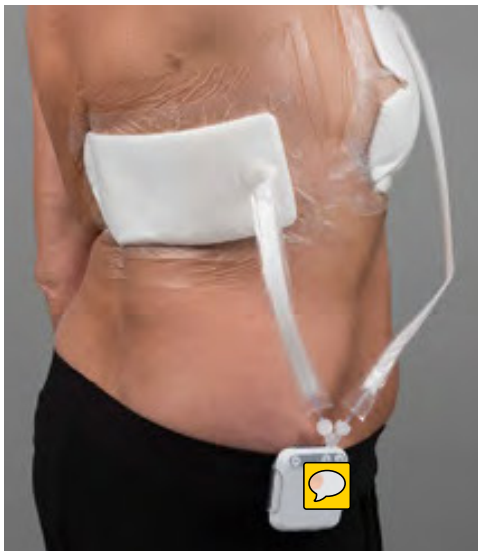
## Mammoplasty/Mastectomy

For breast surgery patients, **PICO 7Y** combines our unique mode of action with a dressing design that treats two wounds simultaneously and has demonstrated the potential to significantly reduce SSCs, dehiscence and surgical scar appearance (versus standard of care).[31,32]

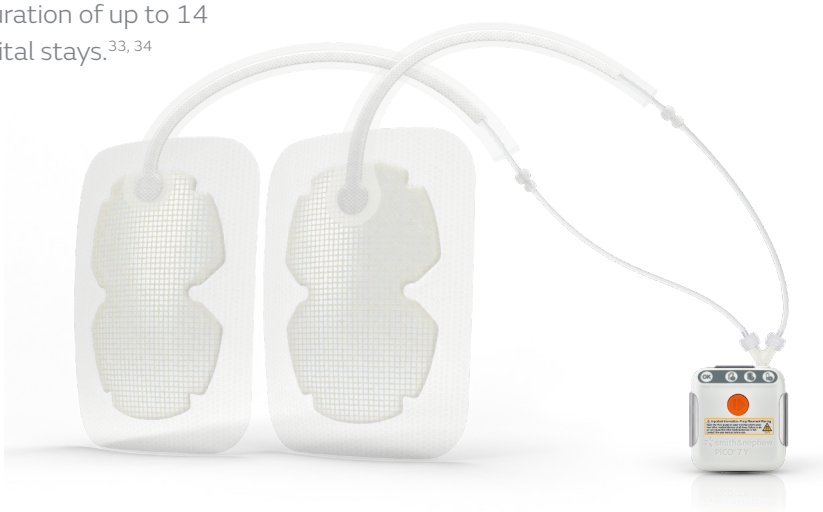
## Complex Procedures

For more complex surgeries, such as coronary artery bypass grafting procedures and abdominal hysterectomies, **PICO 14** delivers the same benefits for high-risk patients, with a pump duration of up to 14 days to allow therapy for longer hospital stays.[33, 34]





PICO 7Y is a game changer for breast surgery incision care, combining our unique mode of action with a dressing design that treats two incisions simultaneously.



# Fewer complications
# + More convenience

PICO◊ sNPWT features an ultraportable, canister-free design that has been shown to increase patient satisfaction rates across the clinical spectrum:[15]

- May improve scar quality[31,35-37]
- Portable system allows patients the freedom to continue daily activities[13]
- Gentle adhesive makes application and removal easy[13] while minimizing pain[10,36-39]
- Waterproof dressing, allowing patients the ability to shower[13]
- Quiet system better enables patients to sleep[13]

**To learn more about the PICO sNPWT portfolio and to order products, visit: www.possiblewithpico.com**

## Clinically effective meets cost effective

**$646** *savings* PICO was estimated to reduce costs for high-risk coronary artery bypass grafting surgery by $646 per patient[40]

**$91** */day* A suitable alternative to tNPWT for more than 88% of wounds treated in long-term healthcare facilities, enabling cost savings of up to $91/day[41]

## PICO Reimbursement Helpline

**1 888-705-0061 Monday - Friday 9:00 a.m. to 5:30 p.m. EST.**

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